

## Home Preferred Manufactured Housing ROCs - Over 80% AMI

Description:	New Hampshire Housing, in conjunction with Fannie Mae, is making our Home <i>Preferred</i> program available for manufactured housing in Fannie Mae approved ROCs (resident owned community). The program offers up to 95% LTV with standard mortgage insurance coverage, making it ideal for borrowers with limited funds.
Term:	• 30 years
Interest Rate:	Established daily and published on <a href="https://www.gonewhampshirehousing.com/rates">https://www.gonewhampshirehousing.com/rates</a>
Loan Purpose: Occupancy:	<ul> <li>Purchase of a primary residence, or limited cash-out refinance</li> <li>Must be owner occupied</li> <li>Loans cannot be closed in a trust (NHHFA policy)</li> </ul>
Eligible Borrowers:	<ul> <li>Borrower not required to be first-time homebuyer</li> <li>Home Buyer Education is required for first-time homebuyers         See: <a href="https://www.gonewhampshirehousing.com/education-and-resources/online-education">https://www.gonewhampshirehousing.com/education-and-resources/online-education</a></li> <li>If borrower(s) own property that will be retained Lender must follow Home Ready/AUS guidelines to ensure eligibility.</li> <li>Non-borrower title holders acceptable – if allowed by mortgage insurer</li> </ul>
Eligible Properties:	<ul> <li>Must meet Fannie Mae requirements for manufactured housing in a Resident Owned Community (ROC)</li> <li>Must be affixed to the property per Fannie Mae requirements.</li> <li>Fannie Mae approved communities only. <a href="https://www.nhhfa.org/wp-content/uploads/2019/07/Home Preferred MH ROCs borrower info.pdf">https://www.nhhfa.org/wp-content/uploads/2019/07/Home Preferred MH ROCs borrower info.pdf</a></li> <li>Appraisal forms 1004C and 2090 required for this transaction.</li> </ul>
Minimum Cash Investment:	<ul> <li>One unit: \$0</li> <li>Private mortgage insurance requirements may differ – please verify</li> </ul>
Maximum LTV:	95% / CLTV 105% with Fannie Mae eligible community seconds
Participating PMI Companies	National MI, MGIC, Genworth
Income Limits:	<ul> <li>Income limit as currently published by New Hampshire Housing, see <a href="https://www.nhhfa.org/wp-content/uploads/2020/05/Program-Income-Limits.pdf">https://www.nhhfa.org/wp-content/uploads/2020/05/Program-Income-Limits.pdf</a></li> <li>Qualifying income for all borrowers, occupant, and non-occupant, is counted towards income limit</li> <li>When combining with the Homebuyer Tax Credit (MCC program), income and purchase price limits must be followed.</li> </ul>
Reserves:	Per mortgage insurer
Credit/FICO:	Per DO with Approved Eligible - 620 minimum FICO for all borrowers
Underwriting/ Ratios:	<ul> <li>Per DO. When entering DO, choose the HFA Preferred option on the community lending screen.</li> <li>DO recommendations of Approve/Eligible are eligible for DO's Limited Waiver of reps and warrants.</li> <li>Qualifying ratios, reserves, and income requirements are determined by DO.</li> <li>Follow the findings</li> </ul>

Collections:	• Per DO and insurer's requirements. *Choose Property type: Condo/PUD/Coop/Manufactured
Mortgage Insurance:	• Standard rates apply. Follow your AUS findings. This program is <b>not</b> eligible for reduced MI.
Gifts:	<ul> <li>A gift letter is required</li> <li>Transfer of gift funds must be documented.</li> <li>File must include documentation that the gift funds were from an acceptable source and were the donor's own funds</li> </ul>
Interested Party Contributions:	Please refer to Fannie Mae Selling Guide
Water Test:	<ul> <li>Water test required on private water source, test must include Ecoli, Total Coliform, Lead, Nitrate and Nitrite. Any other primary parameters tested must pass</li> <li>Community Wells: we will need a copy of the most recent water test.</li> </ul>
Homeowners Insurance:	Max deductible is the higher of \$1,000 or 1% of face amount of policy.
Additional Documentation:	
*Important*	<ul> <li>We DO NOT participate in MERS</li> <li>Fannie Mae approved Resident Owned Communities (ROCs) only</li> <li>Loans cannot be closed in a trust (NHHFA policy)</li> <li>Escrows for property taxes, hazard insurance, flood insurance and mortgage insurance are required on every New Hampshire Housing loan</li> </ul>