

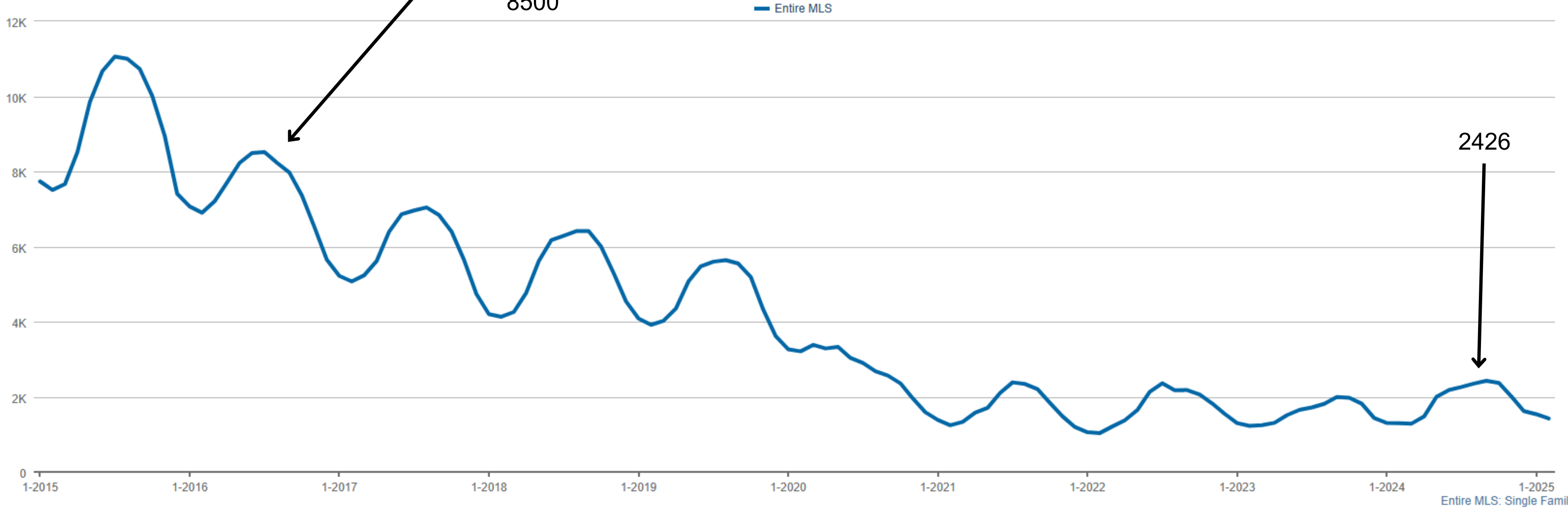


# MARKET & POLICY UPDATE

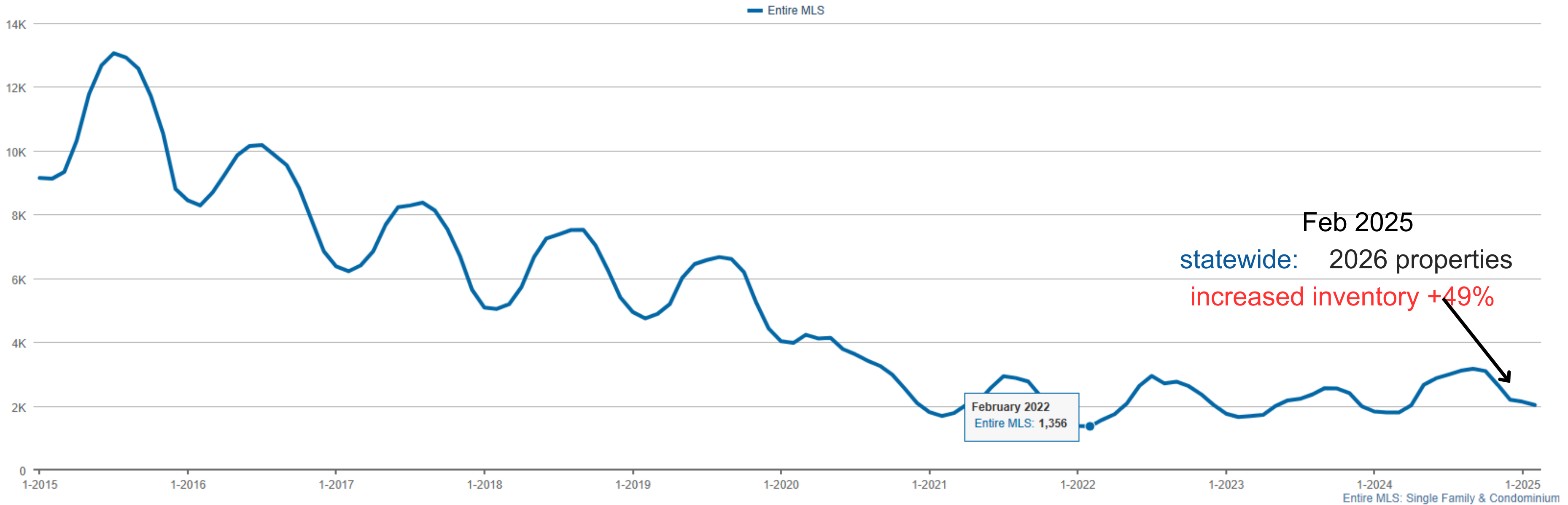
*Bob Quinn, CEO*



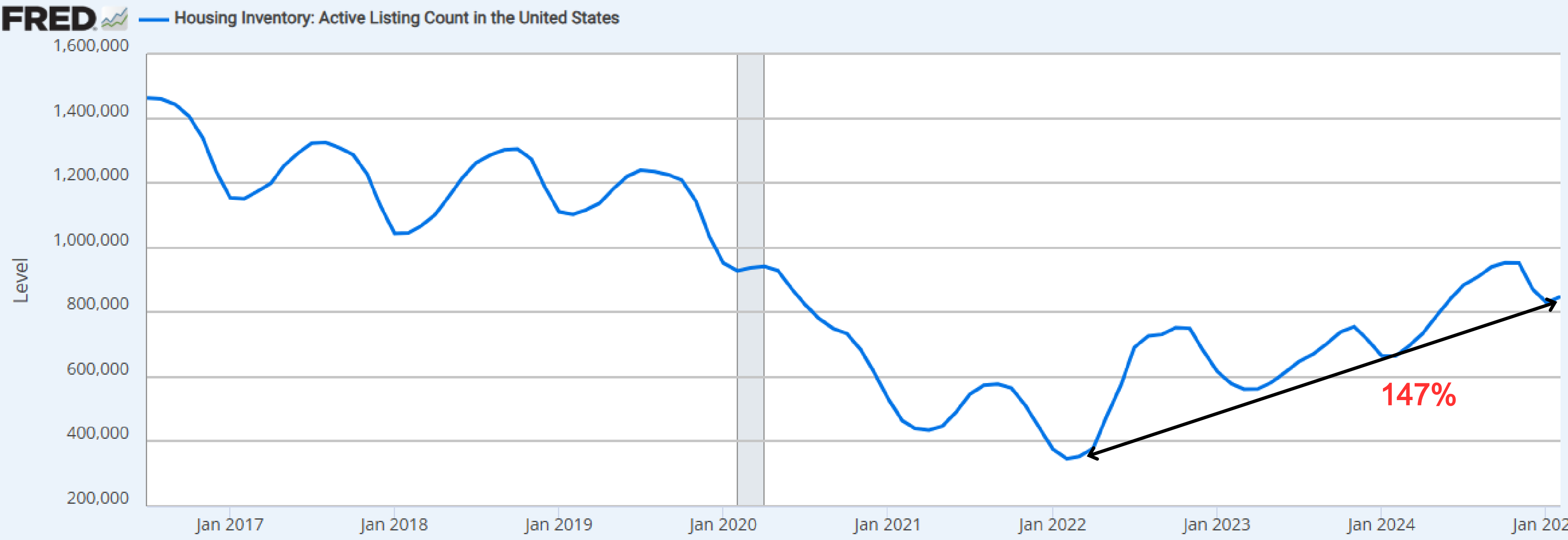
### Single-family Homes for Sale



# Single-Family; Condo Inventory (New Hampshire)

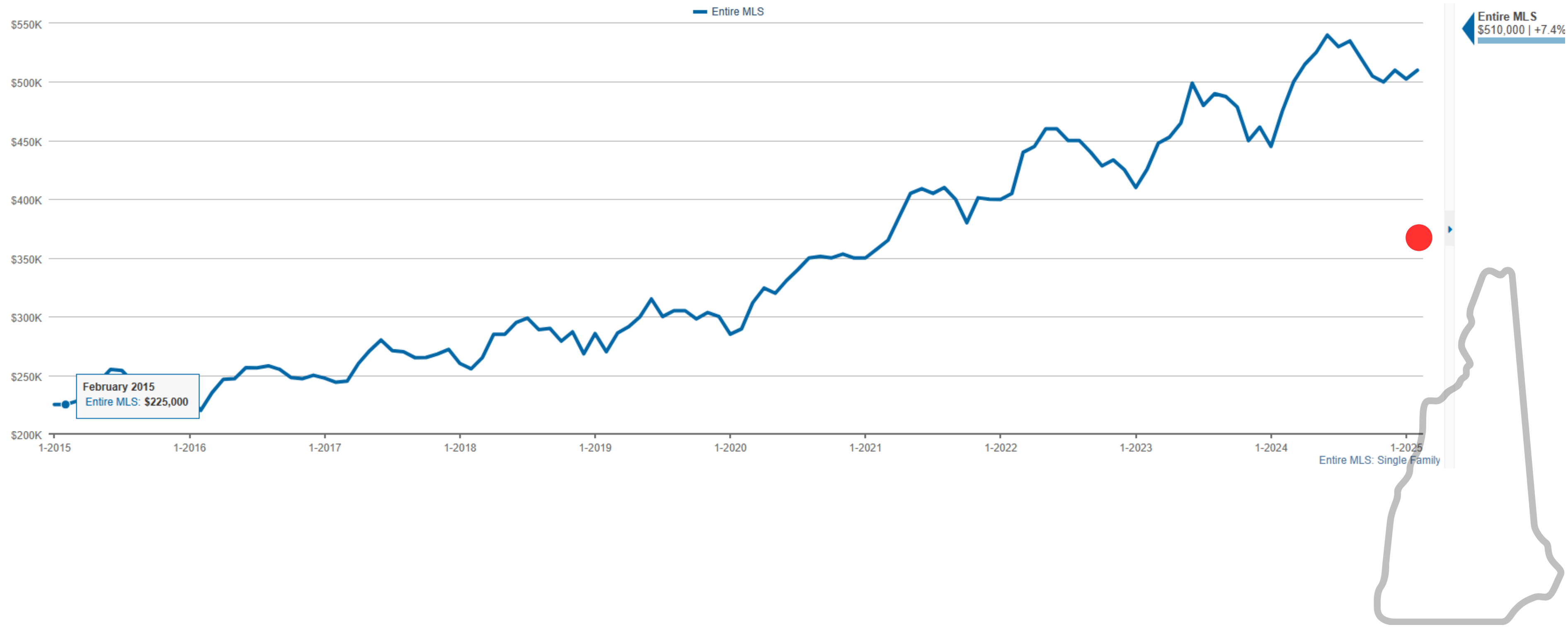


# Single -Family;Condo Inventory (United States)



Source: Realtor.com via FRED®

# Median -Sale Price; Single -family



# Permits issued 2020-2023

Source: NH BEA



● Merrimack	1128	11%
● Manchester	1191	2%
● Lebanon	926	13%
● Nashua	860	2%
● Portsmouth	757	7%
● Salem	701	2%
● Londonderry	698	7%
● Rochester	656	5%
● Dover	533	4%
● Conway	342	5%
● Hudson	303	3%
● Concord	301	1%

# Permits 2020 -2023

---

Single -family

9,858

2.4%

Multi -Family +5

6,114

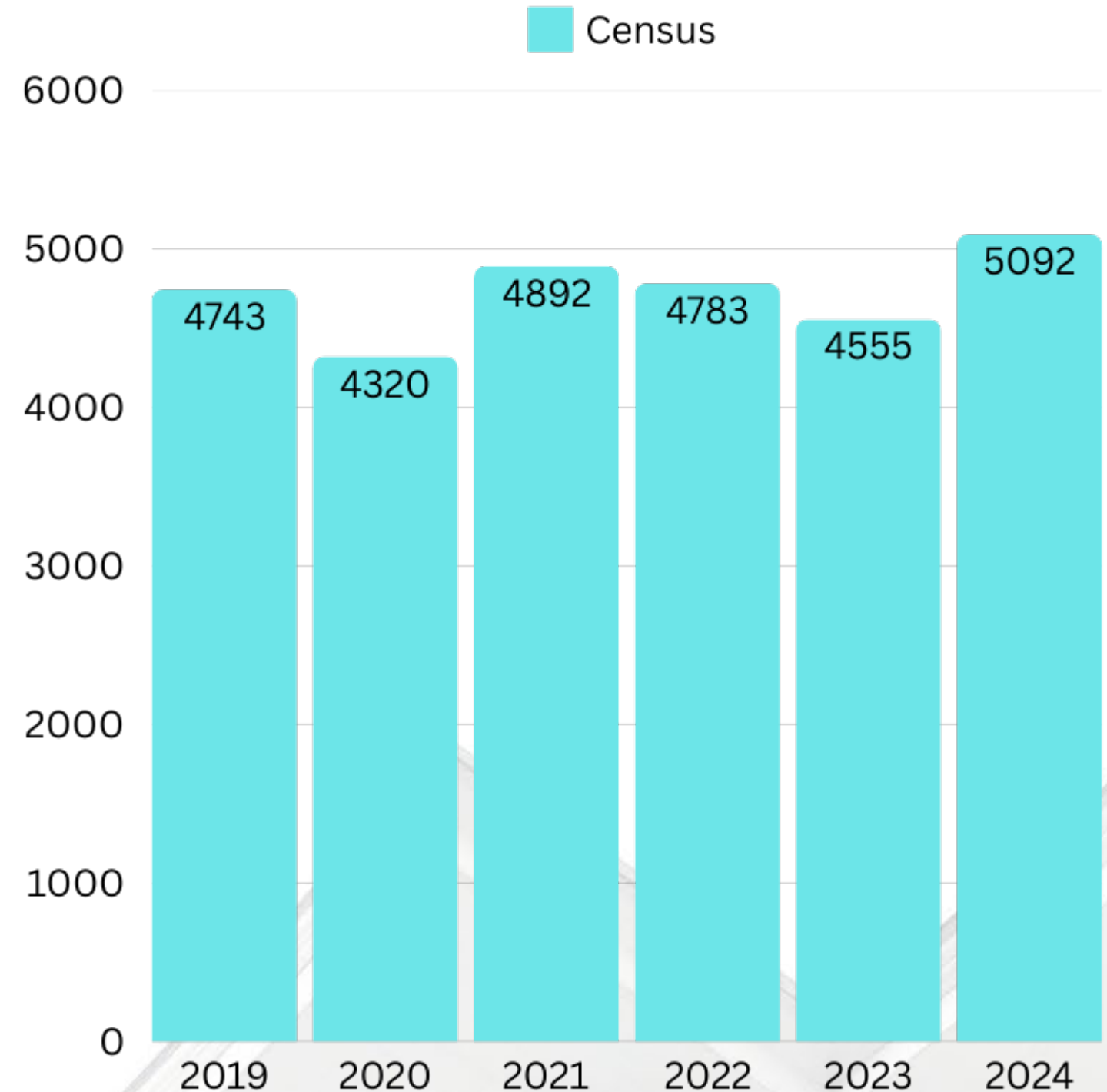
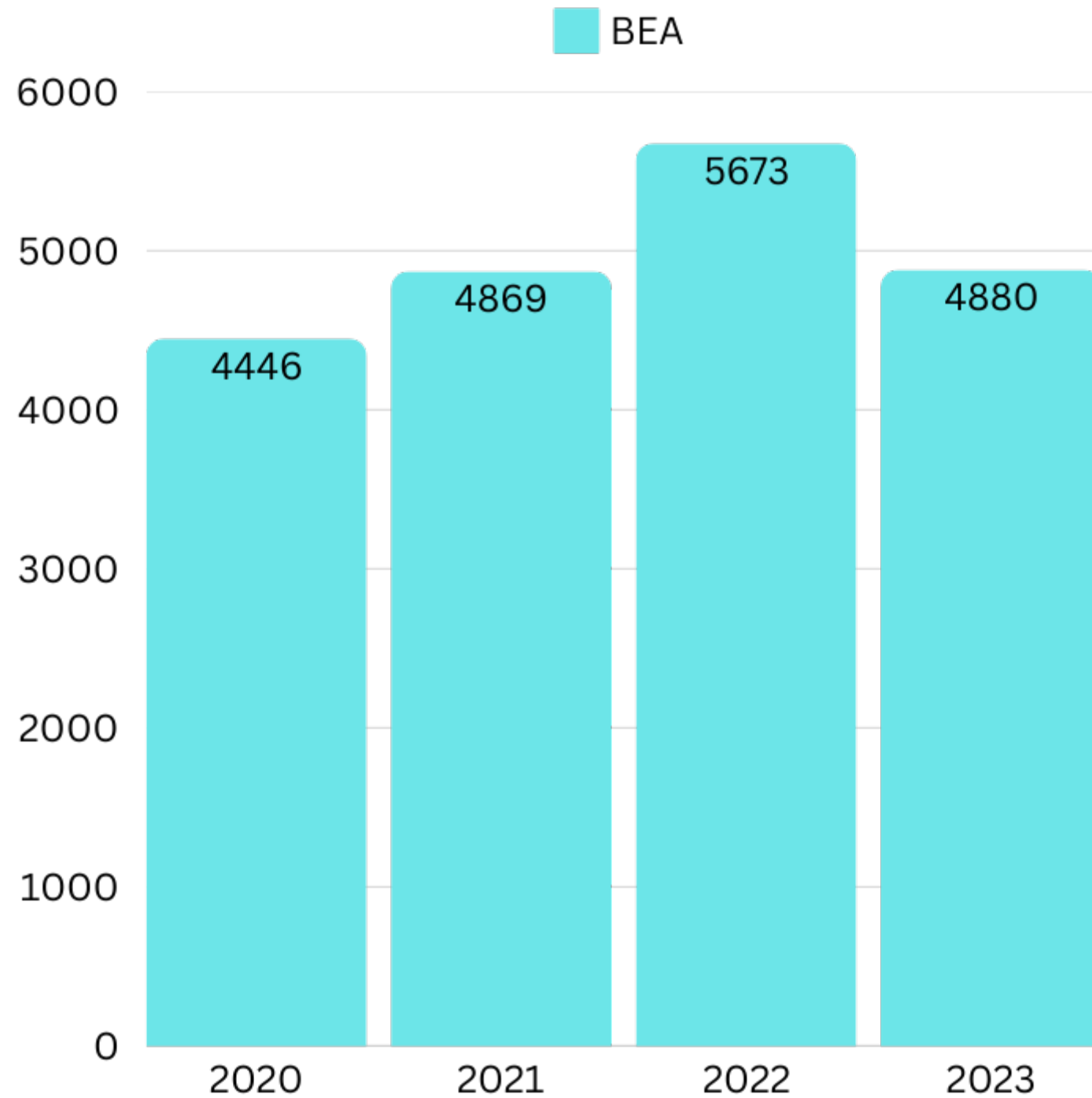
6.7%

Total all Units

19,868

3.1%

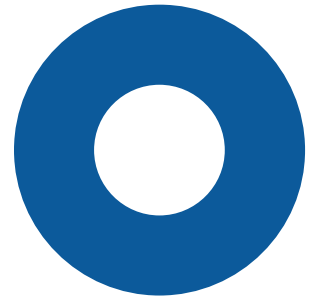
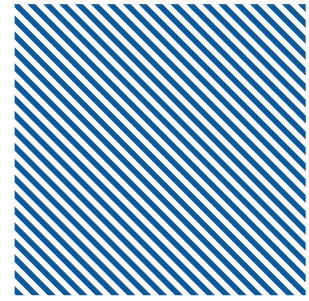
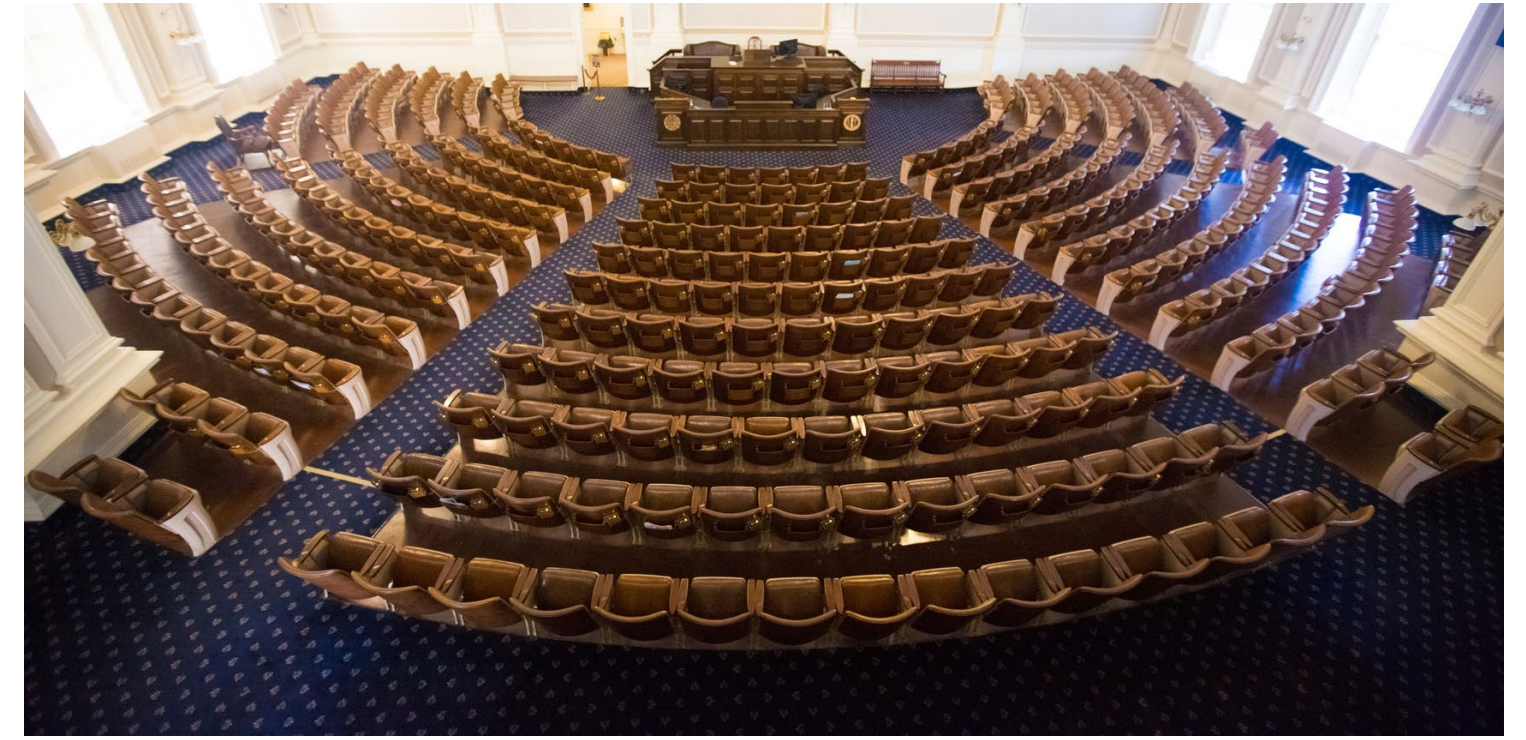
# Permits issued



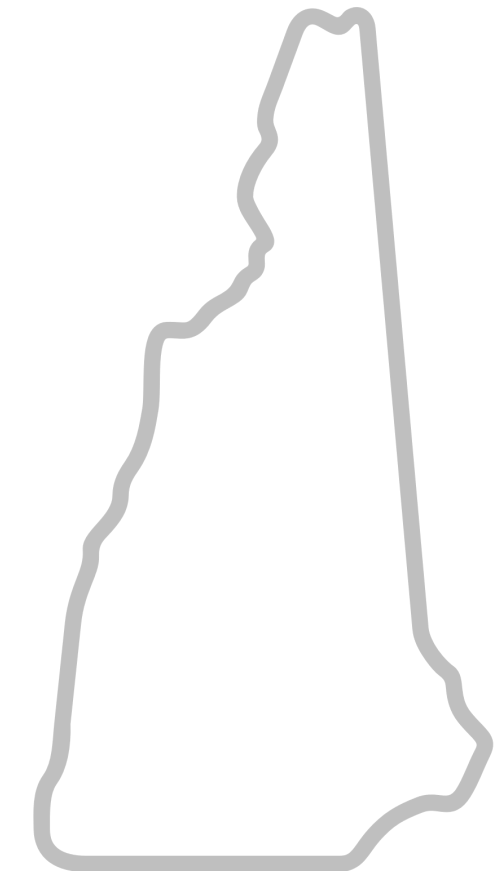
**1996 NH - 4926 permits**

**1997 NH - 5404 permits**





# Housing Solutions





## Pillar 1 Land Use Reform

Reforming land use policies is central to increasing the supply of housing. States and communities enacting common-sense reforms have seen significant increases in housing availability and affordability while preserving their character. Action areas include strengthening the state law enabling accessory dwelling units (ADUs) and enabling smaller lot sizes, more density, and the development of single-family starter homes.



## Pillar 2 Regulatory & Permitting Reform

Stable, efficient and timely permitting and regulatory processes reduce development time and costs while increasing the opportunity for greater density and overall supply. Policy action areas include streamlining review and permitting processes and approval deadlines and establishing clear requirements for Zoning Board of Adjustment appeal periods.

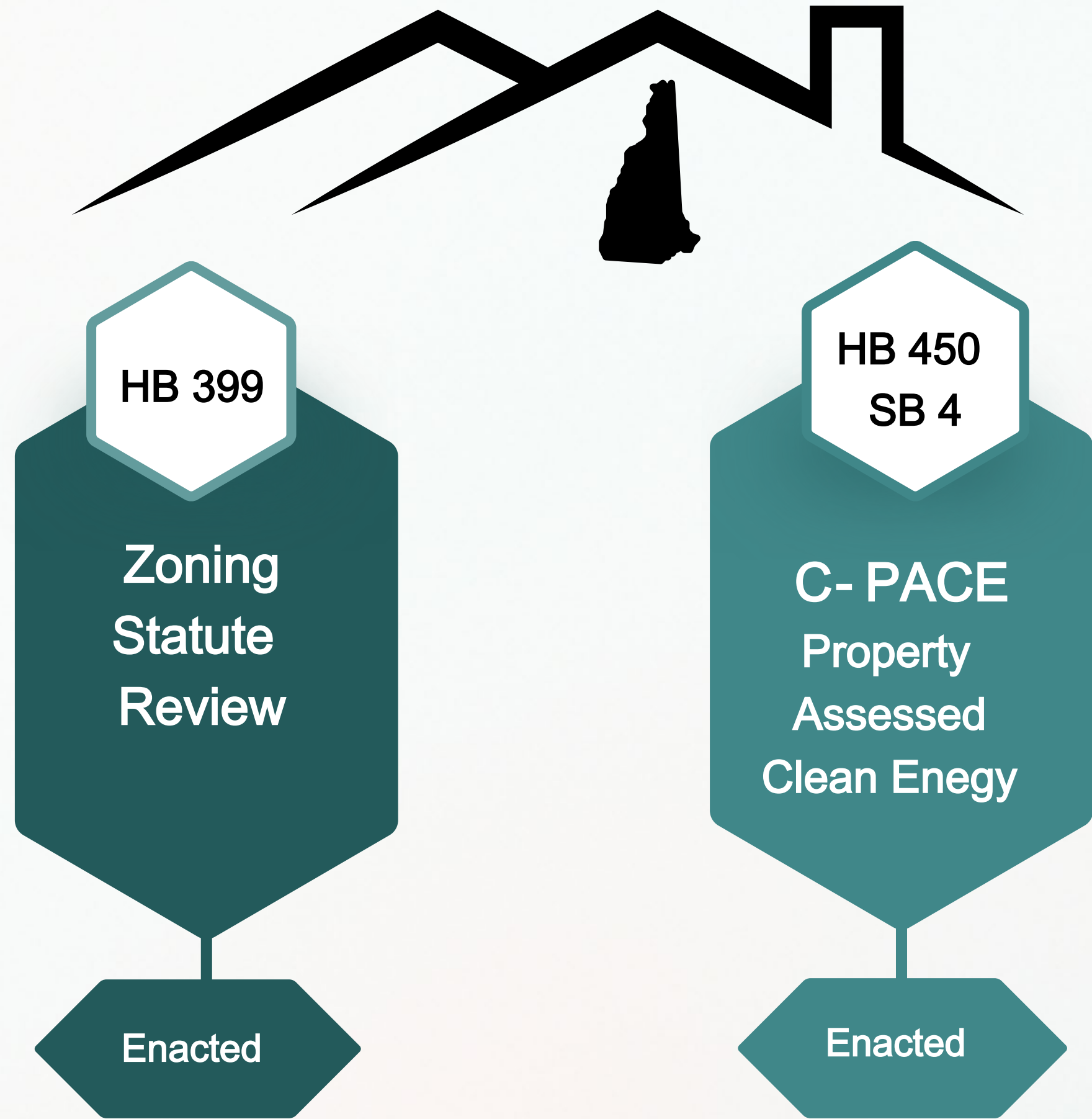


## Pillar 3 Program & Funding Support

Increasing the supply of housing is supported by increased or stable funding for programs proven to provide additional housing at affordable prices. Policy action areas include increasing the annual funding of the state's Affordable Housing Fund through real estate transfer tax revenues and supporting the Housing Champion Designation and Grant Program, which incentivizes municipal cooperation and private investment in housing development.

**The New Hampshire  
Housing Supply Coalition**  
2025 Housing Supply Legislative Agenda





**Pillar 1  
Land Use Reform**

**HB 577**

**Accessory Dwelling Units**

**Passed House**

**SB 84  
HB 459  
HB 342**

**Minimum Lot Size**

**SB 84 TBD  
HB 459 Retai  
HB 342 House  
Passed**

**SB 231  
SB 170**

**Frontage and Setbacks**

**HB 382  
SB 90  
SB 284  
HB 631**

**Parking/  
Commercial Zones**

**Passed Senate**

**HB 685**

**Manufactured Housing**

**Passed House**





**Pillar 2  
Regulatory &  
Permitting Reform**

**HB 2  
SB 110**

**State  
Permit  
Review**

**SB 282**

**Stairway  
Requirements**

**SB 188**

**Third - Party  
Code  
Inspections**

**SB  
153**

**Driveways**  
Over 20 units

**SB 94**

**Building Code**

**Passed Senate**

**Passed Senate**

**Passed Senate**





**Pillar 3  
Program &  
Funding Support**

