



HOUSING & ECONOMY 2025 CONFERENCE

October 16 | Concord

8 AM - 12:30 PM

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HOUSING & ECONOMY
2025 CONFERENCE

SINGLE-FAMILY MEDIAN SALES PRICE

HOUSING AFFORDABILITY IN NEW HAMPSHIRE



AS OF JUNE 2025

MEDIAN SALE PRICE FOR A SINGLE-FAMILY HOME

\$565,000

RECORD HIGH

INCOME NEEDED TO AFFORD



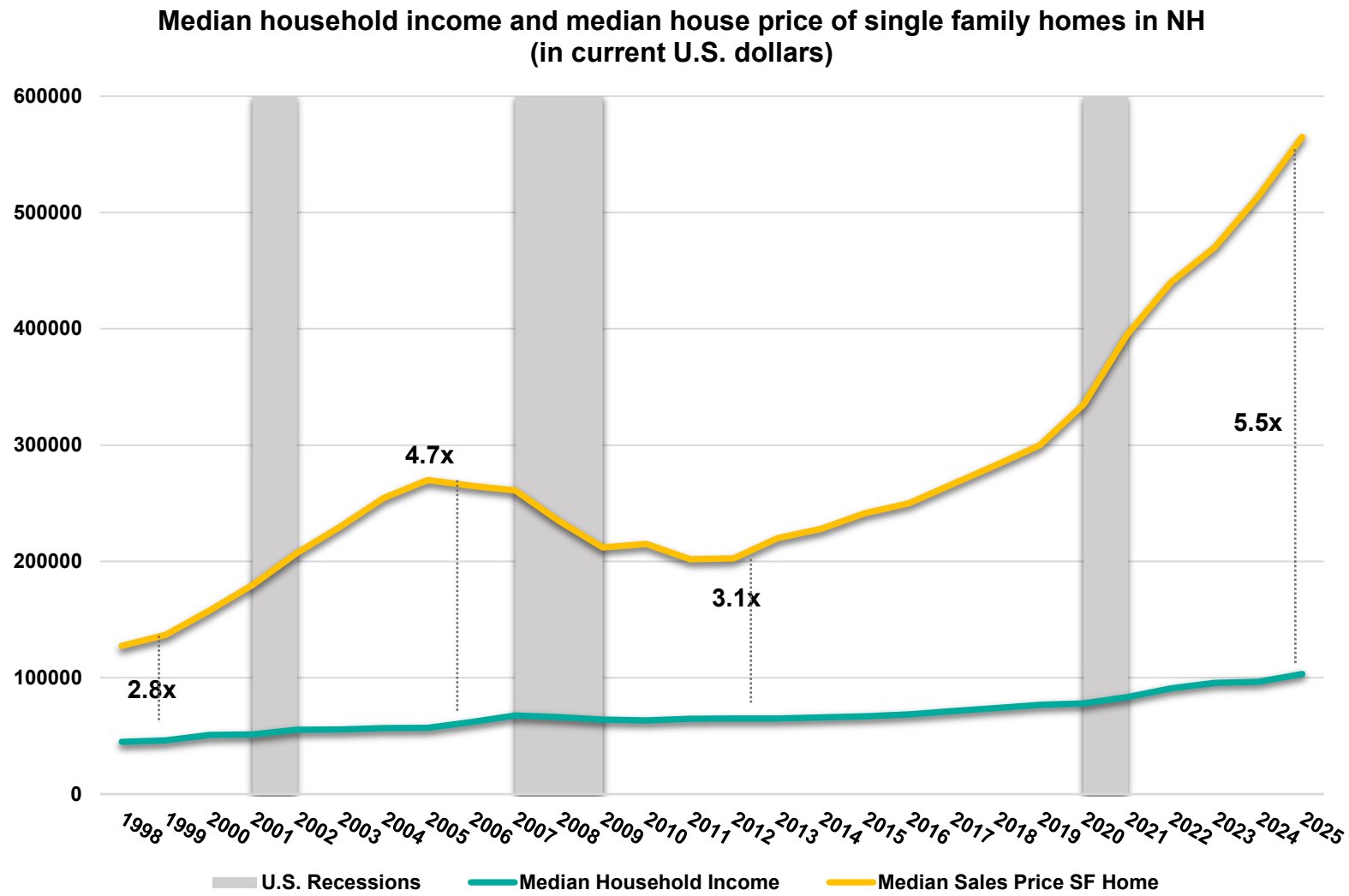
\$182,000



APPROX. **\$88** PER HOUR

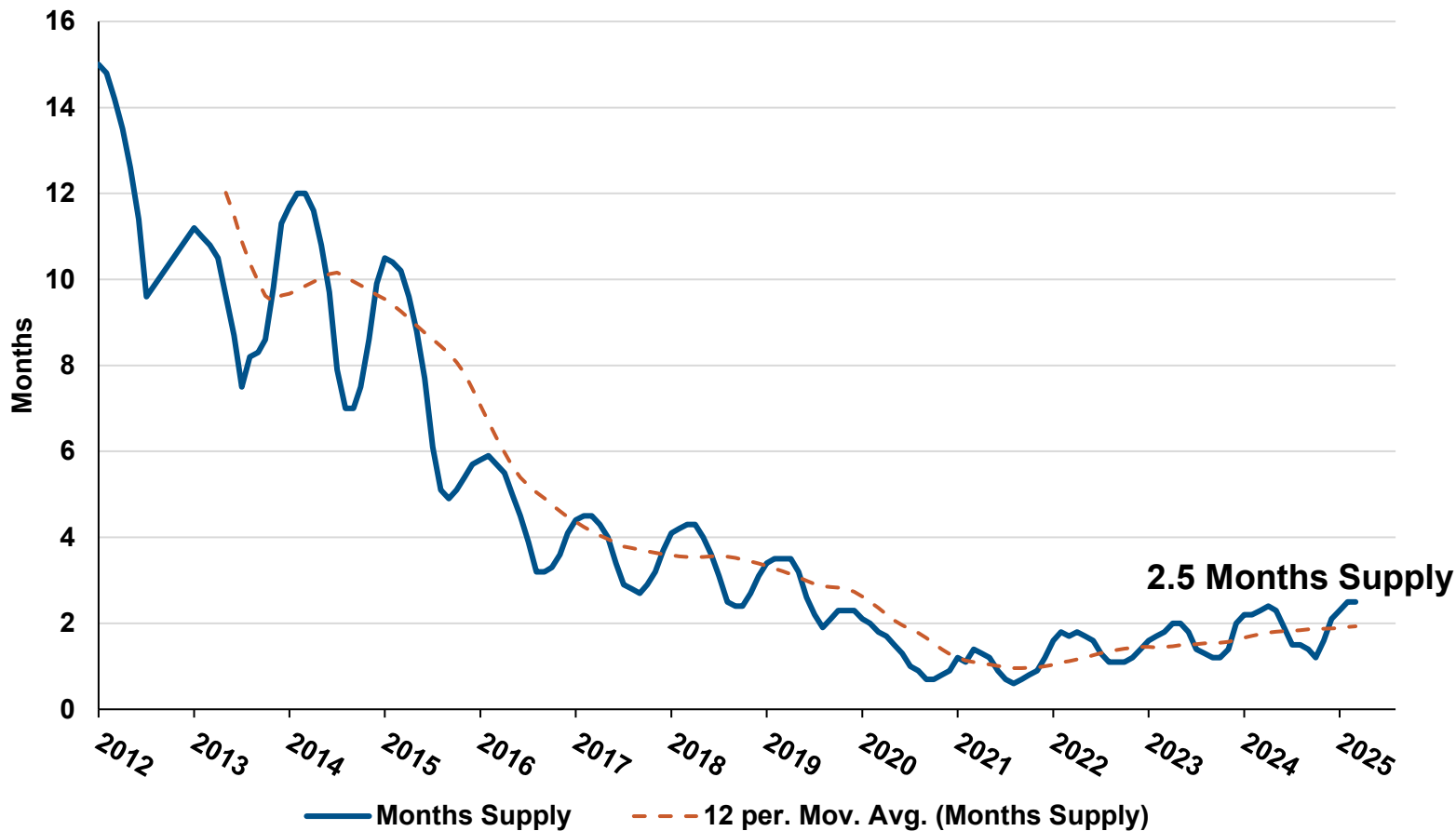
15%

HOUSEHOLDS THAT CAN AFFORD A HOME AT THIS PRICE



SINGLE-FAMILY HOUSING INVENTORY

Months Supply indicates the number of months it would take to sell the current inventory of homes at the current sales pace, with no new listings added.



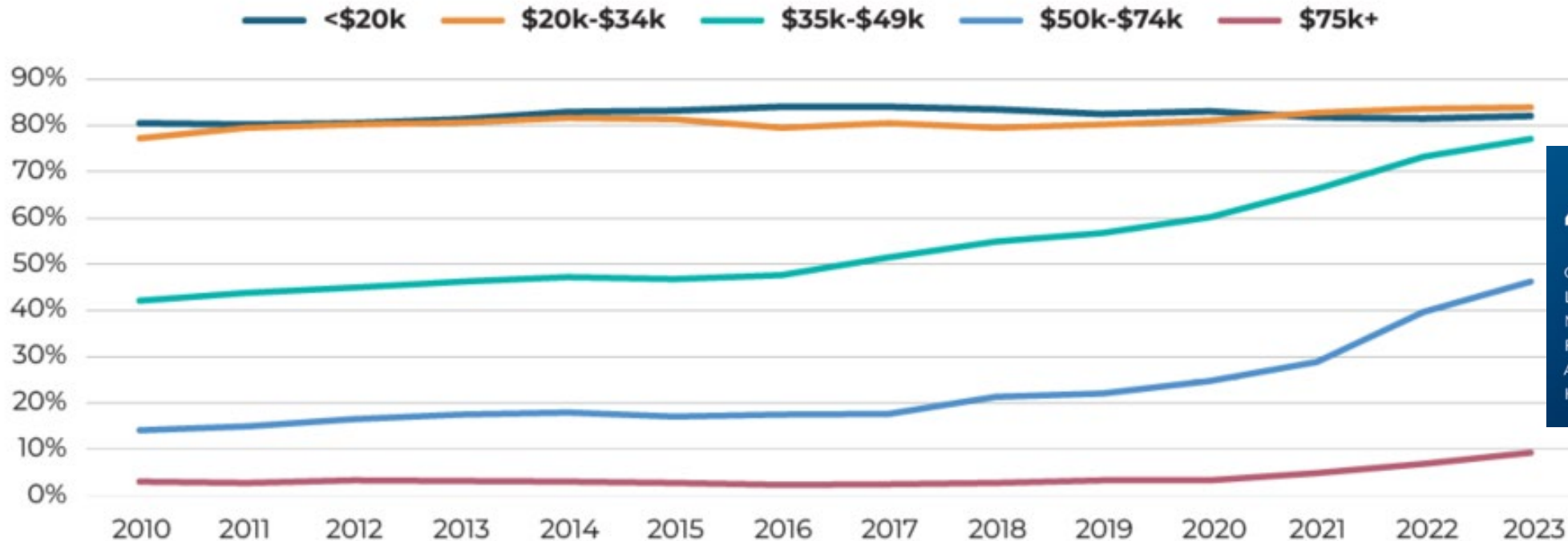
August
 2025: 2.5 months
 2024: 2.3 months
 2023: 1.8 months
 2022: 1.7 months

Less than 6
 months of
 inventory is a
 seller's market.

Source: New Hampshire Association of Realtors NH Monthly Indicators

RENTAL COSTS ARE ON THE RISE

Share of Renter Households Spending More Than 30% of Income on Housing, by Income Range



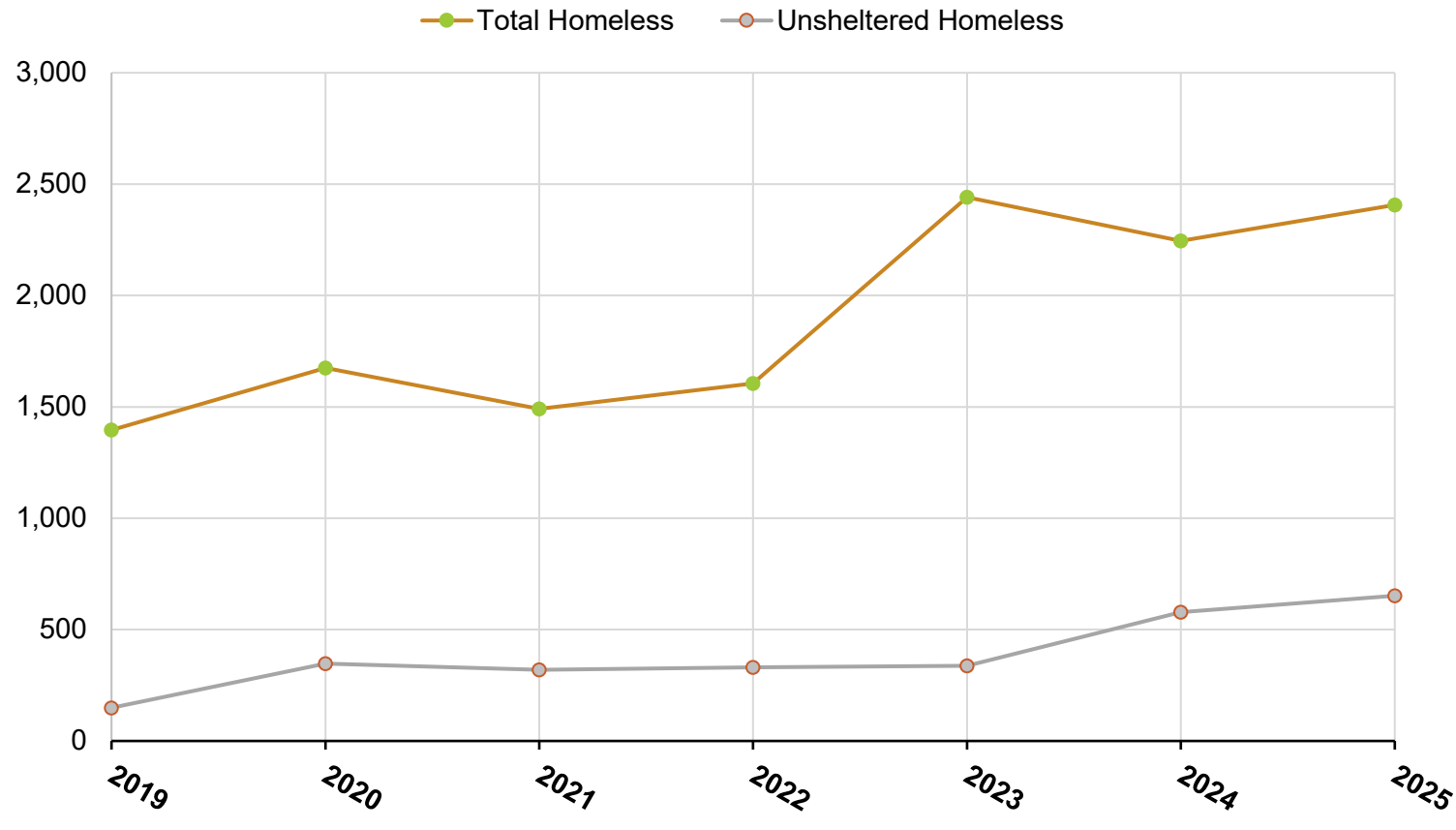
48%

OF RENTER HOUSEHOLDS ARE LED BY PEOPLE UNDER 45, MANY OF WHOM ARE STARTING FAMILIES, ADVANCING CAREERS, AND WORKING TOWARD HOMEOWNERSHIP

Source: U.S. Census Bureau, American Community Survey 5-year estimates, 2010-2023, "Tenure by Housing Costs as a Percentage of Household Income in the Past 12 Months", Table B250106.

HIGH HOUSING COSTS CONTRIBUTE TO HOMELESSNESS

New Hampshire's Point-in-Time (PIT) Homelessness Counts (2019-2025*)



Source: New Hampshire Department of Health and Human Services, *Point-in-Time (PIT) Count* data, years 2019-2025*.

*Preliminary

HOUSING POLICY IN NEW HAMPSHIRE

The Bad, the Good, & the Complicated



Program & Funding Support

Affordable Housing Fund increase excluded from State Budget

2025-26 Budget included 70% less than previous two budgets

(\$35M→\$10M)

Future investments will be critical



Regulatory & Permitting Reform

State Budget consolidated permitting into two agencies: Departments of Transportation & Environmental Services

Ensures 60-day state permit turnaround



Land Use Reform

Expansion of ADU rights

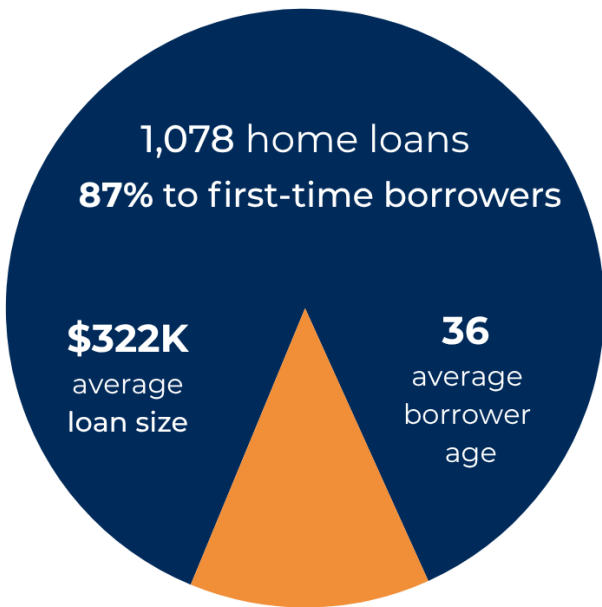
Residential in commercial zones

Modernized egress requirements (single-stair)

Limits on parking requirements

NEW HAMPSHIRE HOUSING PROGRAM HIGHLIGHTS:

Great partnerships, remarkable outcomes



In FY 2025
Our Partners Finished

17

New Properties

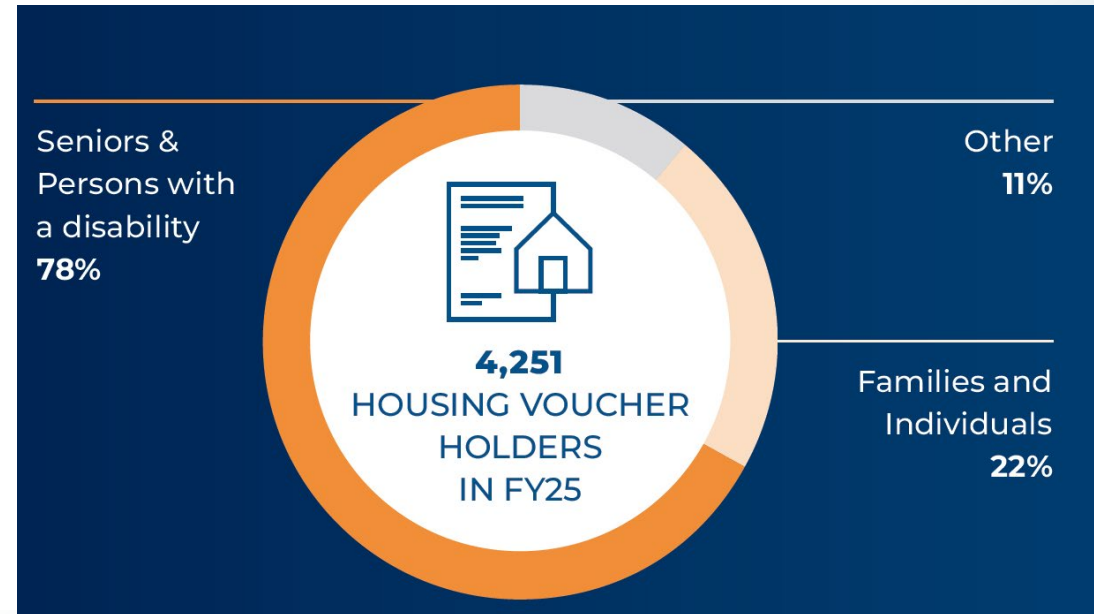
621

New Homes

NH Housing Provided

\$76M

In Tax Credits and bond
financing



TODAY'S AGENDA

8:30 – Welcome Remarks

8:45 – Governor Kelly Ayotte

8:55 – Rob Dapice, CEO NH Housing

9:10 – Keynote by Kyla Scanlon

10:15 AM – BREAK

10:45 AM – Panel: How Communities Are Tackling Housing

11:35 AM – Panel: Turning Challenges into Keys for Success